



Global skills assessment and development program

Client

A global device manufacturer anticipated a dramatic change in its business model moving from being an industrial manufacturer to a global integrator with an increasing part on design, content management. Regarding this change, the executive committee wanted to assess its internal resources capabilities to take up the challenge. A lack of adapted resources in procurement could have jeopardized the ability of the company to address its new challenges.

Buy.O's strategy

Buy.O team implemented a full assessment program of IT procurement & supply chain organization. Within a 2-month period, Buy.O's team assessed the whole organization and built the critical path to develop the organization's skills.

Outcomes

Procurement & Supply chain organization was able to contribute significantly to new business model (Product life cycle management, innovation, content management...).

The assessment conducted by practitioners to practitioners prepared and facilitated the evolution of the organization's culture to face upcoming changes.

About Buy.O

Buy.O, is an international consulting company fully dedicated to procurement. We reveal and boost company's performance through procurement excellence. Our large service offering structured around 3 major topics - Procurement Strategies, Procurement Transformation, Procurement Operational Projects - helps our customers to create, develop and transform their procurement and supply chain function.

Buy.O's missions cover a large diversity of business sectors. Our clients either belong to international groups, mid size companies or organization from the public sector. We are able to support any of our customers everywhere in the world (Asia – America – Africa - Europe).

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